



DEPARTMENT OF THE AIR FORCE

ELECTRONIC SYSTEMS CENTER (AFMC)
HANSCOM AIR FORCE BASE, MASSACHUSETTS

29 March 2004

MEMORANDUM FOR All Concerned

FROM: ESC/ACK

SUBJECT: Results of the Air & Space Operations Center Lead System Integrator Advisory Multi-Step Process

The Air & Space Operations Center (AOC) Lead System Integrator (LSI) Government team concluded the Advisory Multi-Step (AMS) process ending the week of 22 Mar 04. We thank the participants for their support of the AOC LSI AMS process. The list of the Highly Competitive companies identified during the AMS process is:

Accenture
BAE Systems
General Dynamics
Lockheed Martin
Northrop Grumman

The results of the AMS process do not preclude other companies from proposing as a potential prime contractor on any future AOC LSI Request for Proposal.

During the AMS debriefings, the Government presented the opportunity to industry to provide feedback on potential metrics that could be effective in the performance of the AOC LSI contract. The Government is not looking for proprietary information in response to this request. Rather, our request is for information that will build a strong RFP package as well as effectively incentivize the AOC LSI contractor in a contractual arrangement, such as an Award Fee Plan. Responses are due 12 Apr 04 and should be addressed to Ms. Ellen McDonnell at ellen.mcdonnell@hanscom.af.mil or myself at brian.heaps@hanscom.af.mil. Questions should be directed to Ellen McDonnell at (781)271-3686 or myself at (781)271-3109.

A handwritten signature in black ink that reads "Brian J. Heaps".

BRIAN J. HEAPS, Capt, USAF
Contracting Officer
BMC3 Capabilities System Program Office