



**DEPARTMENT OF THE AIR FORCE**  
HEADQUARTERS ELECTRONIC SYSTEMS CENTER (AFMC)  
HANSCOM AIR FORCE BASE MASSACHUSETTS

4 September 2002

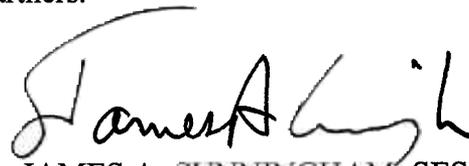
MEMORANDUM FOR ESC 2LTRS

FROM: ESC/CD

SUBJECT: Small and Disadvantaged Business Utilization Program

Over the past several years, the percentage of prime contracts with small businesses has declined to the point where AFMC received an "F" under a congressional scoring system. Our performance in the Small and Disadvantaged Business Utilization Program is under scrutiny, and the likelihood of receiving "help" to meet our socio-economic goals looms larger.

The ITSP program has been the foundation of our participation in the Small and Disadvantaged Business Utilization Program, and for meeting our share of the Air Force Small Business goals. As you award delivery orders under the ITSP II umbrella, please pay attention to the goals we have set. Mr. Dick Axtell, ESC/XP, and Mr. Dave Condon, ESC/BC, are willing to help you develop strategies that will take full advantage of the opportunities afforded by our small business partners.

  
JAMES A. CUNNINGHAM, SES  
Executive Director